

Your intellectual property may be your most valuable business asset. Yet most MSMEs leave their innovations, brands, and confidential information unprotected -- leaving them open to copying, counterfeiting, and unfair competition. This guide walks you through every step to identify, protect, and grow your IP.

WHY MSMEs MUST PROTECT THEIR IP

IP protection can help you prevent copying by competitors, increase business valuation, attract investors and licensing partners, generate additional revenue streams, build brand recognition, and expand into new markets with enforceable rights.

STEP 1

IDENTIFY YOUR IP ASSETS

What You Own -- and How to Protect It

Your Asset	Type of IP Protection
Brand Name or Slogan	Trade Mark
Logo or Visual Identity	Trade Mark
New Product or Technology	Patent
Manufacturing Process	Patent or Trade Secret
Product Shape or Appearance	Design Registration
Software or Application	Copyright and Patent
Website Content or Manuals	Copyright
Confidential Formula or Data	Trade Secret plus NDA
Packaging Design	Design Registration
Research Data or Know-How	Trade Secret plus NDA

IP Identification Checklist

- ☐ Brand name, logo, tagline, or product name used in commerce
- ☐ New product, device, or technology not yet publicly disclosed
- ☐ Novel manufacturing process, method, or technique
- ☐ Unique product appearance, shape, packaging, or ornamentation
- ☐ Software, application, or IT platform developed in-house
- ☐ Confidential formula, recipe, compound, or business know-how

STEP 2

IP HEALTH CHECK

- ☐ Your brand name has been searched and a trade mark application filed
- ☐ No public disclosure of your invention has occurred before patent filing
- ☐ A design application has been filed before the product was launched or sold
- ☐ All employees, contractors, and advisors have signed NDAs and IP assignment agreements

- ☐ Domain names and social media handles for your brand are secured
- ☐ Access to confidential business information is restricted and documented

STEP 3 THE "STOP AND CHECK" TOOL -- BEFORE ANY DISCLOSURE

Before sharing with investors, manufacturers, trade fairs, or any external party:

- ☐ A patent application has been filed in India before any disclosure
- ☐ A trade mark application has been filed before the brand is used publicly
- ☐ The recipient has signed an NDA before any discussion
- ☐ No disclosure will affect patent rights in any target country

CRITICAL RULE | FILE BEFORE YOU DISCLOSE

Under the Patents Act, 1970, an invention that is publicly disclosed before filing may no longer be patentable. India provides a limited 12-month grace period only for disclosures at recognised exhibitions or in government publications. In all other cases: FILE FIRST, DISCLOSE SECOND.

STEP 4 CHOOSE THE RIGHT IP PROTECTION

Select the correct type of protection for each asset. Multiple types may apply.

IP Type	What It Protects	Key Law and Details
Trade Mark	Brand names, logos, slogans, product names, packaging colours	Trade Marks Act, 1999. File with Trade Marks Registry. Valid 10 years, renewable.
Patent	New products, processes, methods, and technical innovations	Patents Act, 1970. File with Patent Office. Valid 20 years from filing date.
Design	Product appearance, shape, configuration, or ornamentation	Designs Act, 2000. File with Design Wing of Patent Office. Valid 10 years, extendable.
Copyright	Software, manuals, content, music, artistic works	Copyright Act, 1957. Automatic on creation. Registration strengthens enforcement.
Trade Secret	Formulas, know-how, customer data, business strategies	Protected by contract law and equity. Use NDAs and access controls consistently.
GI Tag	Products with a specific regional origin and reputation	GI of Goods Act, 1999. File with GI Registry. Valid 10 years, renewable.

STEP 5 IP PROTECTION ROADMAP

Follow these four stages to build a complete IP foundation for your MSME.

1 Stage 1 -- Idea Stage

- ☐ Maintain detailed invention records with dates and signatures
- ☐ Document development history and all contributors
- ☐ Implement confidentiality measures within the team
- ☐ Restrict access to sensitive technical or business information

2 Stage 2 -- Development Stage

- ☐ Conduct patentability search before any public disclosure
- ☐ Conduct trade mark availability search for your brand name
- ☐ Assess design protection opportunities for your product
- ☐ Execute NDAs with all developers, contractors, and advisors

3 Stage 3 -- Market Entry Stage

- ☐ File trade mark application before product launch
- ☐ File patent application before any public disclosure or sale
- ☐ Register product design before commercialisation
- ☐ Secure domain names and social media handles

4 Stage 4 -- Growth Stage

- ☐ Monitor for IP infringement by competitors
- ☐ Expand international protection as you enter export markets
- ☐ Explore licensing opportunities to generate royalty income
- ☐ Build and value your IP portfolio for investment or exit

STEP 6 MSME IP FUNDING AND SUPPORT**MSME IP COST SAVINGS**

Patent filing fee for MSME: Rs. 1,750 (vs. Rs. 8,800 for large companies). Trade mark filing fee: Rs. 4,500 (vs. Rs. 9,000 for companies). Register your Udyam number before filing to access all reduced fees.

Key Government Schemes for MSMEs

- MSME CIPAM (DPIIT) -- IP awareness and facilitation support for all registered MSMEs
- Patent Facilitation (CSIR/NRDC) -- free patent drafting and filing for eligible MSMEs
- Startup India Fast Track -- expedited patent examination within 30 days
- GI Tag (APEDA/State Govt) -- GI registration support for regional products
- NSIC IP Workshops -- free training on patents, marks and copyright

STEP 7 COMMON MSME IP MISTAKES TO AVOID

Launching a product or brand before filing a patent or trade mark application
 Sharing innovations with manufacturers or investors without an NDA in place
 Using a brand name already registered by another party
 Not documenting inventions -- undated records weaken IP claims in disputes
 Assuming copyright automatically protects your invention -- it does not
 Failing to include IP assignment clauses in employment contracts
 Not renewing registered IP -- trade marks, designs, and patents lapse silently

STEP 8 IP VALUATION SCORECARD

Give yourself one point for each item completed. This measures the strength of your current IP position.

Score Your IP Foundation

- ☐ Registered trade mark for brand name, logo, or product name
- ☐ Patent application filed for at least one novel product or process
- ☐ Design registration for key products with distinctive appearance
- ☐ NDAs in place with all employees, contractors, and third parties
- ☐ IP assignment clauses in all employment and contractor agreements
- ☐ Domain names and social media handles secured in key variations
- ☐ IP monitoring system in place to detect infringement or imitation
- ☐ Licensing or commercialisation strategy documented

0 to 3	4 to 7	8 to 10
Basic Your IP is at risk. Take immediate steps to file and protect.	Moderate Good start. Prioritise the remaining items without delay.	Strong Strong IP foundation. Continue to grow and defend your portfolio.

STEP 9MSME IP ACTION PLAN

Next 30 Days	Next 60 Days	Next 90 Days
☐ Conduct full IP audit	☐ File trade mark applications	☐ Build IP portfolio strategy
☐ Execute NDAs with all parties	☐ Evaluate patent opportunities	☐ Explore licensing opportunities
☐ Perform trade mark search	☐ Review contracts for IP clauses	☐ Set up IP monitoring system
☐ Register on Udyam portal	☐ File design applications	☐ Develop international IP plan

Quick Reference | IP Protection at a Glance

TRADE MARK	PATENT	DESIGN
Brand names, logos, slogans. Trade Marks Act, 1999. Valid 10 years, renewable. Fee: Rs. 4,500 for MSMEs.	Inventions and processes. Patents Act, 1970. Valid 20 years from filing. Fee: Rs. 1,750 for MSMEs.	Product appearance and shape. Designs Act, 2000. Valid 10 years, extendable. File with Design Wing.
COPYRIGHT	TRADE SECRET	GI TAG
Software, content, literary works. Copyright Act, 1957. Automatic on creation. Registration aids enforcement.	Formulas, know-how, data. Protected by contract law. Use NDAs and access controls. No formal registration needed.	Regional product identity. GI of Goods Act, 1999. Valid 10 years, renewable. File with GI Registry, Chennai.

Your IP is an Investment, Not an Expense

Identify. Protect. Manage. Monetise. Start today.

DISCLAIMER: This guide is for general informational purposes only and does not constitute legal advice. IP laws and government schemes are subject to change. Always consult qualified IP counsel before making IP-related decisions. Applicable jurisdiction: India.